



Try It to Like It

Convince your client, who is inclined to buy, that the product is right with our Try It to Like It.

Effectively use the Try It to Like It – Satisfaction Starinteed to seal the deal, by writing a conditional PO to Starin. You can get 30 days to confirm they want it. If they want it, we will allow another 30 days to pay*.

We are so confident in the quality and performance; we want to let you give your customer a test drive as a risk-free 30-day trial. If your customer is not totally impressed, just request a Return Authorization number from our RMA Department and send it back with no restock fee*.

How it works:

1. Identify your customer via the [Opportunity/Project or Demo Registration](#) process. Please make a note in the product field that this is a **Try It to Like It** opportunity.
2. Submit a conditional PO with the words “**Try It to Like It**” and **Starin quote/registration number**.
3. Starin wants this to be a success for you and the customer, so you may receive a call to discuss the application. We may also need to know that this is being used to tip in an 80% probability sale, not just throwing something against the wall to see if it sticks.
4. At the 30 day mark, you are responsible to determine the status of the client and notify Starin it is sold or obtain an Return Authorization number to send it back to us (*Starin is not responsible for freight charges). If you do not notify Starin, the original invoice will be due and payable. Be sure your customer retains all original packaging and returns the product in like new condition.
5. Our **Try It to Like It** program is perfect for fleet sales opportunities. The **Try It to Like It** Program makes it easy to introduce your major accounts to the latest in AV technology.

Contact your team at myteam@starin.biz ~ Send all purchase orders to orders@starin.biz

***Terms and Conditions:**

1. Reseller Partners must be authorized for the brand/product they wish to try.
2. Program is available to dealers with open terms in good standing. Normal conditions apply for partners without open terms. Credit Card accounts may participate; however, if there is a returned product, credit will go on account to be used towards the next purchase.
3. Starin is not responsible for shipping charges – Reseller/Partner is responsible for all shipping costs.
4. Starin reserves the right to ship a like new product with full manufacturer warranty and right to return in 30 days.
5. If a return is inevitable, reseller/partner must contact RMA@starin.biz with your PO number and/or Starin Invoice number and request a return:
 - a. Product must be returned in A-stock or like new condition with all original packaging, complete with all original components.
 - b. Place original box “inside an outer box” with sufficient packaging complete with ALL original components.
 - c. Do not write on or remove labels on original manufacturer box.
 - d. Include a copy of the RA form with your return and reference the RA number on the return shipping label.